

PRABHATH JANAKA HETTIARACHCHI (CMILT – UK, MBA, MSc, PGDSCM-USA, CSSMBB)

LOGISTICS & SUPPLY CHAIN MANGEMENT EXPERT

PROFILE

An energetic and innovative senior operations leader offering more than 26 years of experience in supply chain & logistics strategy design, operations management, demand and supply planning, and transformational change. Respected supply chain thought leader with a proven track record of building and leading high-performance organizations in the design, implementation, and operation of differentiated supply chain capabilities. Leverages industry-leading technology and best practices to achieve cross-functional objectives. Orchestrates the coordination of internal and external stakeholders to accelerate growth with creative solutions. Proven track record of results in the high-tech manufacturing and supply chain arena & driving the operations of the current Business Unit, Operations, Warehouses & DCs with a cadre over 190.

Identified and implemented logistics network optimization opportunities, reducing overall supply chain costs within an annual budget of 1.1 billion. Excelled in cross-functional collaboration with stakeholders to drive total supply chain strategic initiatives. Demonstrated a proven record in eliminating redundancies, maximizing resources, and transforming culture toward a client value-focused business, consistently achieving performance excellence and delivering triple bottom-line growth in people, profit, and planet.

EXPERIENCE

- 2023 – Date Senior Manager Logistics | Ceylon Biscuits Limited
- 2023 – 2023 Head of Logistics & WH | Orel Corporation
- 2017 – 2022 Head of Logistics | Ceylon Cold Stores PLC
- 2015 – 2017 Logistics Manager | Heineken Lanka Ltd
- 2014 – 2015 Logistics Manager | JAT Holdings (Pvt) Ltd
- 2000 – 2014 Assistant Manager-WH | Coca-Cola Beverages Sri Lanka Ltd

EDUCATION

ACADEMIC QUALIFICATIONS

- 2020 Scrum Master Accredited Certification
- 2020 Diploma in Counselling & Psychology
- 2019 Certified Six Sigma Master Black Belt
- 2019 Master of Science [MSc], Logistics and Supply Chain Management
- 2016 Master of Business Administration [MBA]
- 2014 Post Graduate Diploma in Supply Chain Management [PGDSCM]

PROFESSIONAL QUALIFICATIONS

- Member of the Chartered Institute of Logistics and Transport (CMILT), UK
- Affiliate Member of the Chartered Institute of Procurement & Supply, UK
- Member of the Institute of Chartered Professional Managers of Sri Lanka
- Toastmaster of Toastmasters International Toastmaster
- Certified Six Sigma Master Black Belt



CONTACT

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LANGUAGES

English ★★★★★
Sinhala ★★★★★

PERSONAL DATA

8th July, 1978

N7037992 [valid till year 2027]

Sri Lankan

Married

CORE COMPETENCIES & STRENGTHS

- Strategic Planning and Organizational Leadership
- Operations Management
- Cost Control, Cost Reduction & Cost Saving Expertise
- Supply Chain Strategy Development & Vendor Identification
- Process Design & Productivity Improvement
- Stakeholder Management & Strategic Alliances
- Systems & Technology Utilization

LICENCES & CERTIFICATIONS

LinkedIn Certifications:

- Become a Supply Chain Manager
- Certificate of Careers in Supply Chain Operations
- Advance Your Skills as a Supply Chain Manager
- Business Analysis Foundations
- Business Process Improvement
- Cost Reduction: Cut Costs and Maximize Profits
- Counterintuitive Leadership Strategies for a VUCA (Volatile, Uncertain, Complex, Ambiguous) Environment
- Data Analytics for Business Professionals
- Improve Processes & Deliver Operational Excellence
- Lean Foundations
- Learning Supply Chain Cybersecurity
- Measuring Business Performance
- Operational Excellence Foundations
- Operational Excellence Work-Out and Kaizen Facilitator
- Project Management Foundations: Integration
- Coaching & Developing Employees

DETAILED WORK EXPERIENCE

Dec 23 – Present

Senior Manager Logistics - Ceylon Biscuits Limited

Main duties perform:

- Oversee end-to-end supply chain operations, including RM, PM & FG stock planning, warehouse capacity management, logistics updates, production planning, warehousing, and distribution.
- Responsible for delivering and continuously improving strategy, processes, systems, and governance related to material management and transport.
- Provide strategic direction and vision in all areas of responsibility to achieve business objectives in line with corporate requirements.
- Determine daily material requirements from MRP, plan, expedite, and reschedule deliveries (RM & PM).
- Lead the demand and supply planning and do strategic sourcing of transportation, manpower, and other operational expenditures (OPEX) representing an annual spend of Rs. 1.1 billion.
- Maintain accurate and detailed documentation for each element of the supply chain and logistics processes, ensuring all documents meet company and regulatory requirements.
- Analyze supply chain data and implement process improvements to enhance efficiency.
- Ensure compliance with quality, safety, and regulatory standards across the supply chain.
- Manage, train, coach, and develop a high-performing team that meets agreed objectives, delivers best practice results, adds value, and drives continuous improvements.

Feb 23 – Dec 23

Head of Logistics & Warehouse OREL Corporation

Main duties performed:

- Find cost-effective ways to distribute goods and products to customers across the country.
- Oversee end-to-end supply chain operations including procurement, production planning, warehousing, and distribution.
- Manage stocks of finished goods, raw materials, and packing materials at different locations by optimizing warehouse space.
- Generate and present performance reports to Senior Management, including KPI reports, operations cost (budget vs. actual), and rolling estimate plans (RE).
- Develop and implement supply chain policies and procedures.
- Adhere to government and environmental regulations.
- Ensure staff compliance with strict health and safety policies.
- Collaborate with professionals from various departments and companies for cost-saving supply chain projects.
- Manage contracts with buyers and third-party contractors in a cost-effective manner.
- Hold regular meetings with suppliers, both in person and over the phone.

LICENCES & CERTIFICATIONS

LinkedIn Certifications:

- Managing Project Stakeholders
- Project Management Foundations
- Supply Chain and Operations Management Tips
- Supply Chain Foundations
- Quality Management Foundations
- Purchasing Foundations
- Process Improvement Foundations
- Managing Logistics
- Lean Inventory Management
- Job Skills: Supply Chain & Operations
- Inventory Management Foundations
- Finance for Non-Financial Managers

Others:

- Scrum Fundamentals Certified
- Project Management Essential Certified
- People Management Skills (CIPD)
- Data Analytics for Decision Making: An Introduction to Using Excel (Bond University)
- Cognitive Behavioral: Life Coach Practitioner (CSA International)

KEY CHARACTERISTICS

Persuasive Leader & Multidimensional



Effective Communication



Relationship Management Skills



Goals Oriented, Innovative & Timely



All Levels People Connectivity Skill



Problem Solving & Analytical Skills



DETAILED WORK EXPERIENCE

May 17 – Dec 22 Head of Logistics Ceylon Cold Stores PLC

Main duties performed:

- Strategically planned and managed logistics, warehouse, transportation, procurement, and customer services (In the two factories)
- Worked to proactively resolve performance issues with assigned suppliers to ensure effective and timely resolution.
- Develops and executed annual sourcing plan and budget (Services / Transport), total budget was 1.2 billion.
- Resolved any arising problems or complaints in the supply chain and logistics operations (specifically trade union issues).
- Motivational and job-related trainings were conducted for the logistics and warehouse workforce.
- Qualify new vendors, including conducting RFPs and managing vendor negotiations in high spending or key functional areas.
- Collaborated with the products team to drive system and operational improvements that will improve delivery efficiencies and result in lower cost per delivery goals in each market.
- Maximized cost savings and minimized product shortages and out of stocks by using better operations forecasting.
- Complied with laws, regulations, and ISO requirements (with zero audit findings)

Jul 15 – May 17

Logistics Manager

Heineken (Lanka) Ltd

Main duties performed:

- Lead key business development activities related to strategy improvement and purchase-to-pay (P2P) services procurement, category management, and contract management.
- Manage multiple Procurement assignments (Beer Cans / Malts / Sugar) including ensuring that adequate resources are in place to facilitate the execution of timely purchases.
- Managed all material planning efforts along with direct oversight of all international and domestic procurement.
- Completed timely full Bill of Materials and component cost review on all current product lines and upcoming new product introductions, ensuring accurate Cost of Goods Sold and Product Profit Margins.
- Reviewed purchasing decisions, orders, and vendor contracts to ensure requests are met in a timely manner. Addressed and resolved all order discrepancies immediately to ensure quality and maintain the organization's reputation.
- Developed and implemented effective inventory controls, eliminating shortage to improve rapport with outside vendors and Excise department.
- Annual budgeting and planning (Logistics and material management)

HOBBIES



Sep 14 – Jul 15

Logistics Manager

JAT Holdings PLC

Main duties performed:

- Established Sales and Operations Planning meetings to discuss sales forecasts, review projects, and make decisions on non-move and obsolete inventory.
- Utilized strategic sourcing methodologies and technologies in identifying opportunities, developing RFP's, managing sourcing selection process and negotiating/developing contracts.
- Motivate, train, and develop staff to the highest levels to ensure that supply chain objectives are met.
- Ensured continuous product availability and quality at each stage of the supply chain while minimizing total supply chain costs.
- Managed three warehouses which were located in different locations to fulfill sales requirements in efficient manner (entire work force – around 120 – permanent staff).
- Supervised stores managers to achieve company targets and goals.

Oct 00 – Sep 14 Coca-Cola Beverages Sri Lanka Limited

Oct 07 – Sep 14 Assistant Manager - Warehouse & SAP Module Coordinator

Oct 03 – Sep 07 Warehouse Executive

Oct 00 – Sep 03 Trainee

Main duties performed:

- Ensured continuous product availability and Quality at each stage of the supply chain while minimizing total supply chain costs.
- Certified SAP systems are up to date and all the SAP processes are adhered.
- Confirmed 100% OTIF (On Time In Full) Delivery to the customers
- Motivate, train, and develop staff to the highest levels to ensure that supply chain objectives are met.
- Adhered to all warehousing, handling, and shipping legislation laws and requirements.
- Initiate, coordinate, and enforce optimal operational policies and procedures.
- Maintained standards of health and safety, hygiene, and security
- Managed the warehouses in line with the company's standards (TCCQS)
- Inspected equipment, tools, and machinery regularly, and oversee general maintenance when necessary.

REFEREES

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